





## **Future Potential for Oilseed Production in Russia**

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## Agenda

#### **1.** Introduction

- 2. Farm level perspective agri benchmark
- 3. Projections for Russian oilseed production

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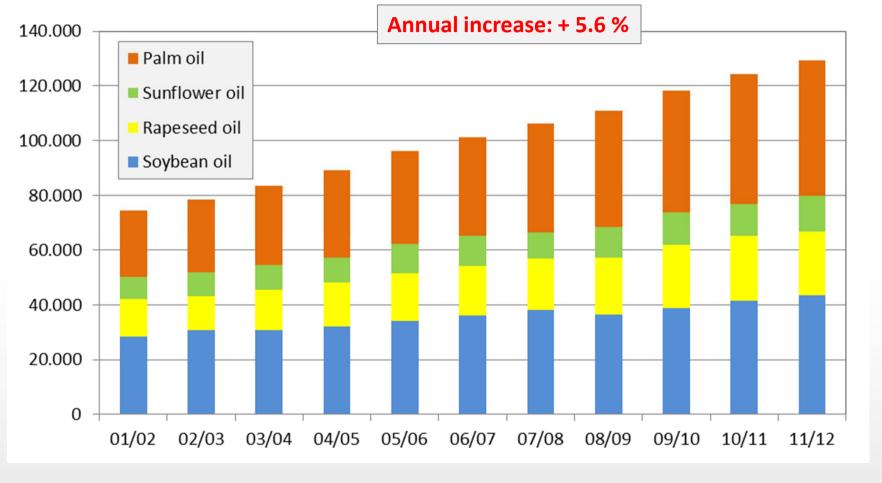
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4. Conclusions





## **Global vegetable oil consumption** (in 1,000 t)

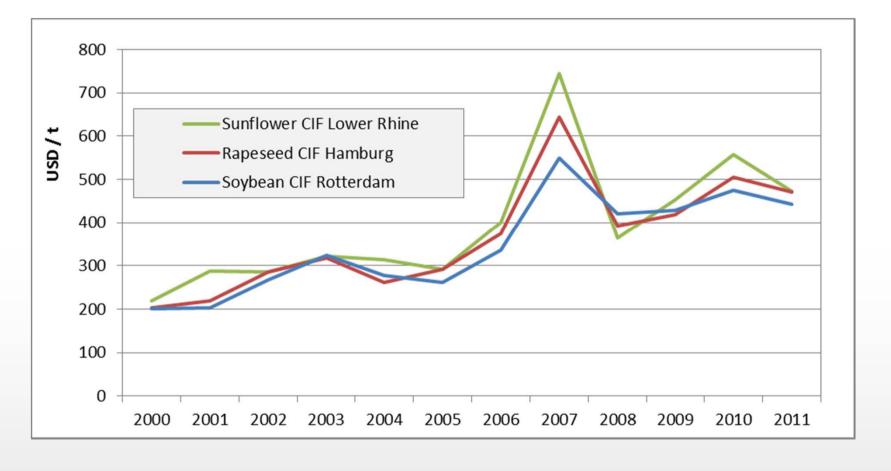


Source: FAPRI (2012), own compilation





#### **Favorable world market oilseed prices**

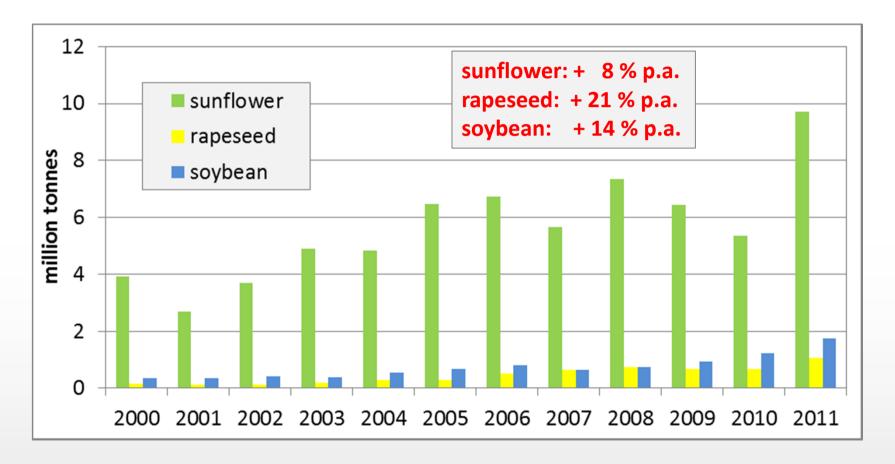


Source: FAPRI 2011 World Agricultural Outlook Database



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#### **Evolution of Russian oilseed production**



Source: Unified Interdepartmental Statistical Information System of Russia

agri benchmark

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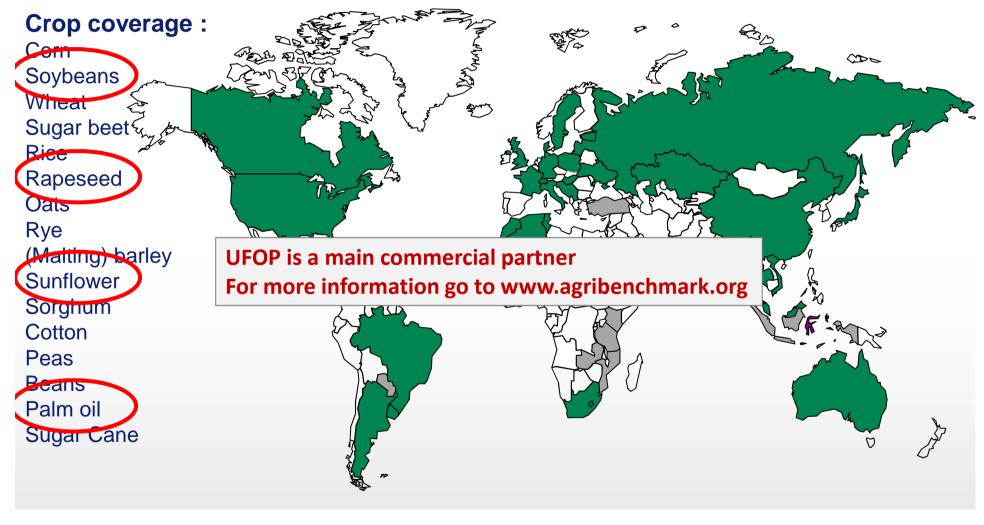
#### What is agri benchmark Cash Crop?

**Understanding global Agriculture** Production systems & cost of production analysis **Global network of production economists** Coordination by Thünen Institute (publicly funded) and DLG



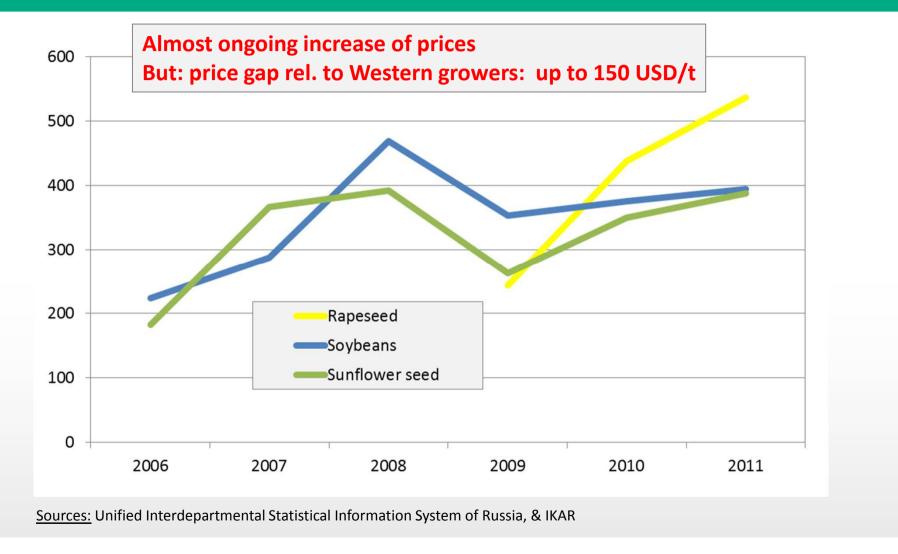


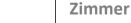
## Present in all major Countries and Crops





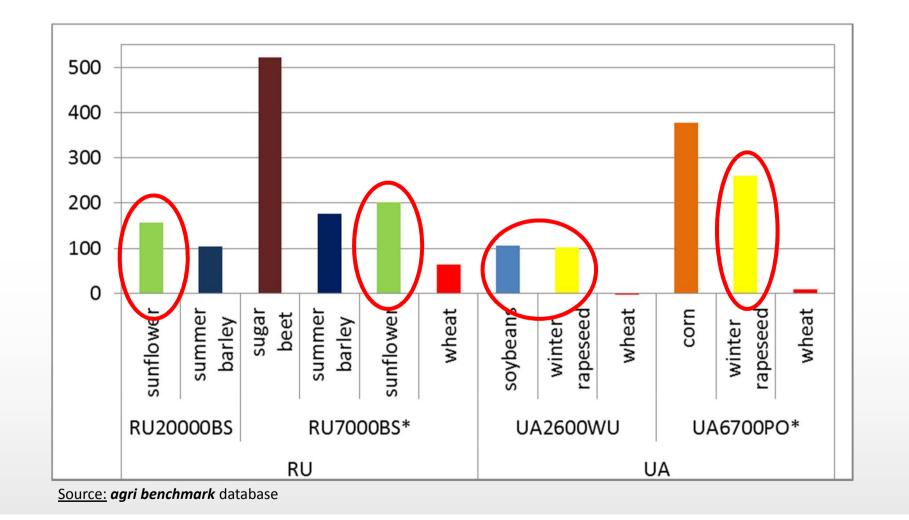
## Russian farm gate oilseed prices (USD/t)







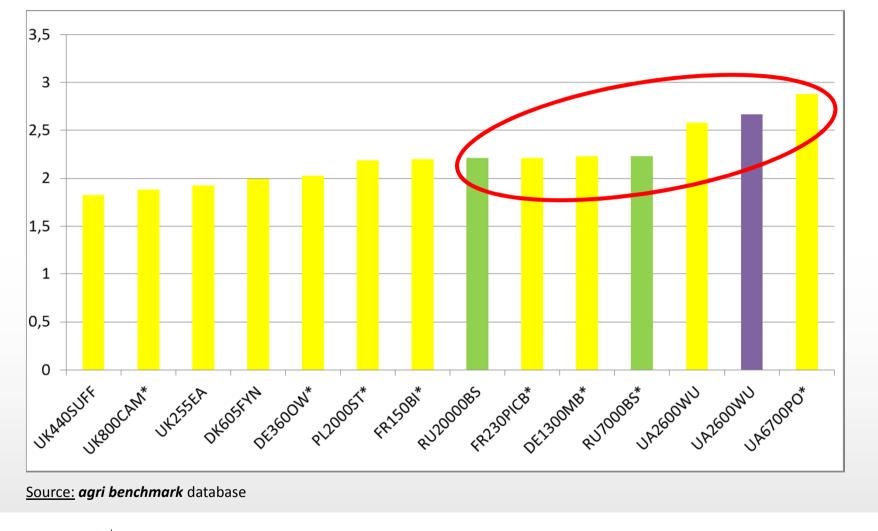
# Compared to wheat/barley oilseeds rather profitable (USD/ha)







#### Farm price ratio oilseeds vs. wheat (@ 2008/9 – 2011)





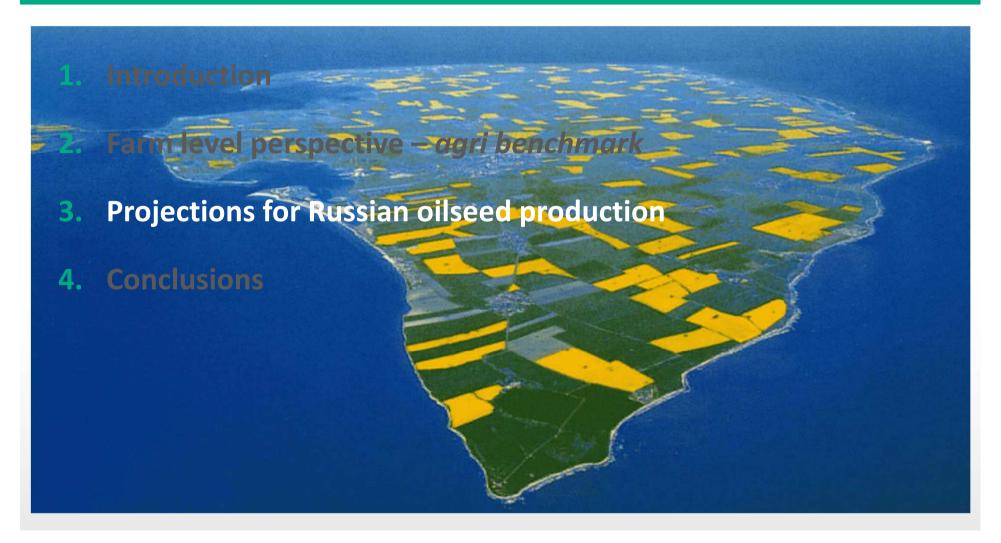


## **Conclusions farm level perspective**

- **1.** Economic incentivs to produce oilseeds rather strong.
- 2. A key driver: price ratios relative to wheat & barley.
- **3.** Possible reasons for favorable price ratio:
  - a) Low value/price wheat (due to quality issues).
  - b) Compared to oilseeds relative higher burden of transport/logistic cost on wheat farm gate prices.



## Agenda





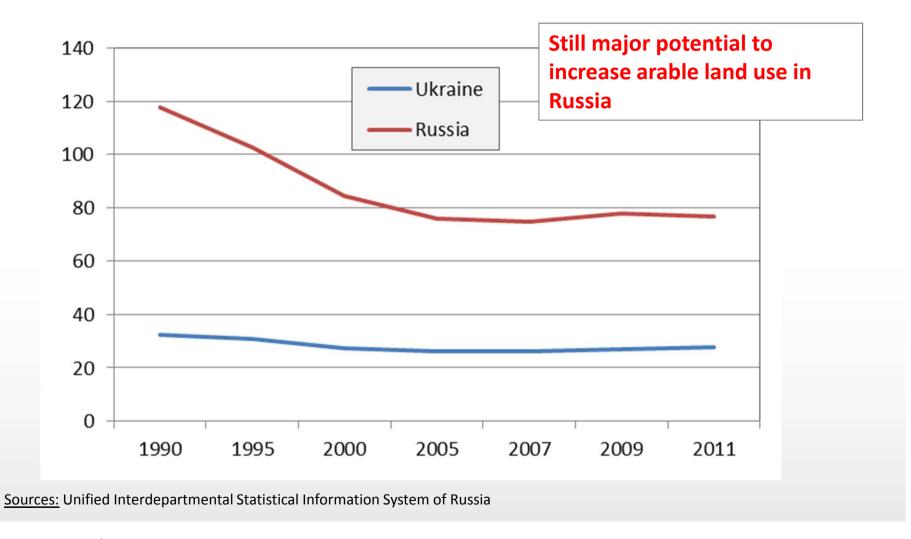
## How the projections for Russia 2015 were made

- Calculate growth path in 22 individual regions (2000 to 2011):
  (a) acreage
  (b) yield.
- 2. Use these growth rates to project acreage & yield for 2015.
- **3.** Control for proper cropping patterns (not exceed 30 % share of oilseed in rotation).
- 4. Allow arable land to be expended (max. Soviet time acreage).
- **5.** Basic assumptions:
  - a) constant relative profitability of oilseeds.
  - **b)** Previous trends will continue over the next 4 years.

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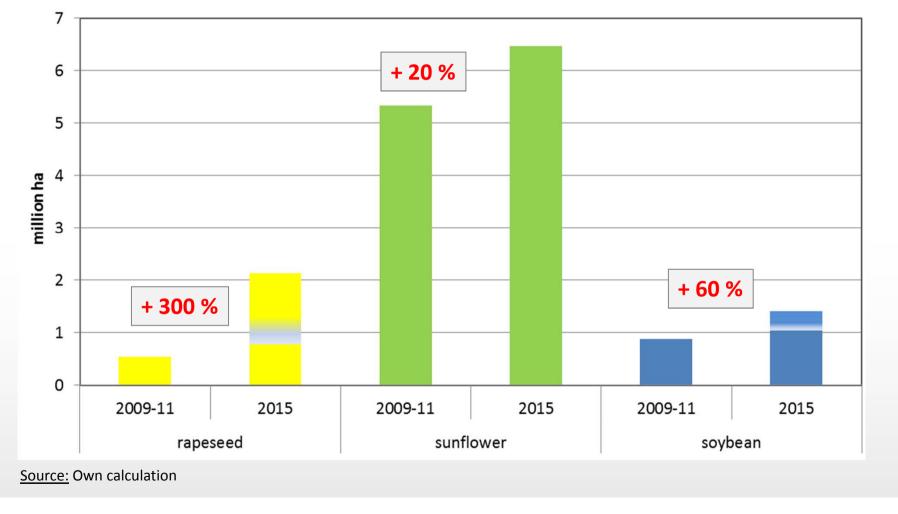
### **Evolution of arable land use**







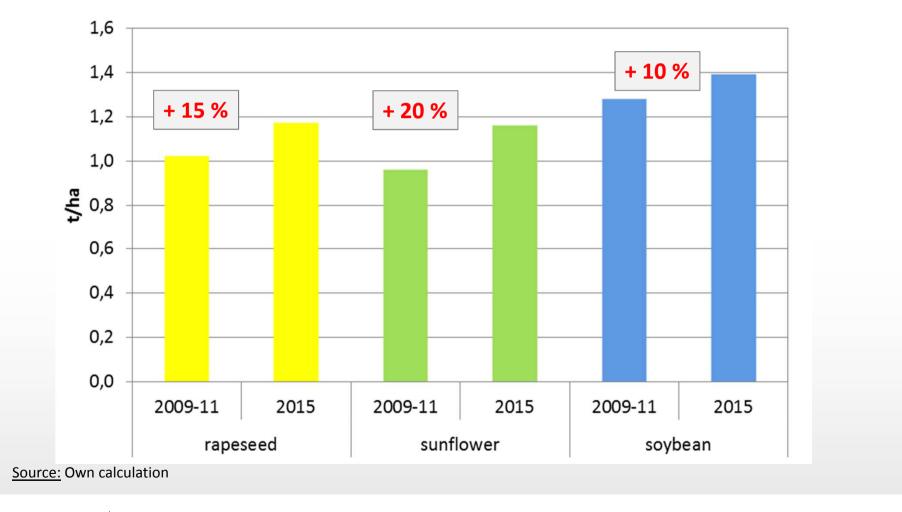
## **Possible increase in Russian oilseed acreage**







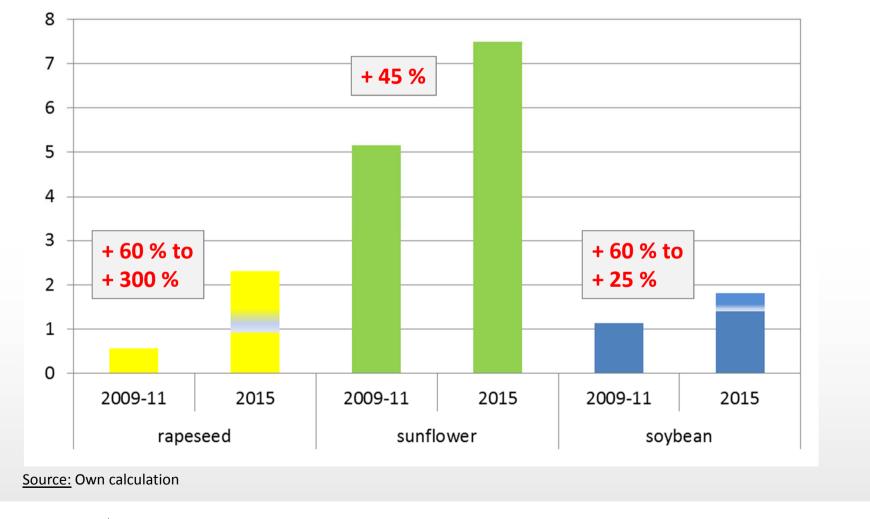
## Possible increase in Russian oilseed yields







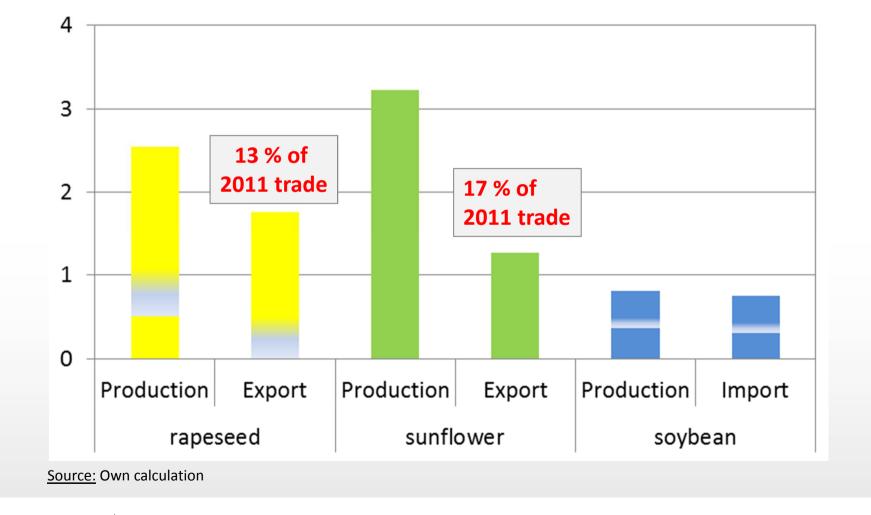
## **Possible increase in Russian oilseed production** (in mio t)







# Possible changes in trade: Russia's impact on global oilseed markets (in mio t)







## Agenda





## **Conclusions (I)**

- **1.** *agri benchmark* data indicate that Russian oilseed production was rather profitable and hence a boost to output growth.
- 2. Output growth was very much based on expansion of acreage.
- 3. Yields are improving, but major steps yet to be made.
- 4. One of the reasons for output growth are favorable price ratios.
- 5. With reduced export taxes (WTO accession) farm gate oilseed prices will go up
  - ⇒ even stronger incentives to expand into oilseeds.



## **Conclusions (II)**

- 6. Very likely that Russia will become an important player in global rapeseed and sunflower trade. A lot to do for rapeseed breeding and cropping scientists!
- 7. Due to strong increase in domestic use of soybeans even with a 60 % increase in output Russia will remain a net importer.



#### Thank you for your interest



Dr. Yelto Zimmer - Head of *agri benchmark* Cash Crop team -

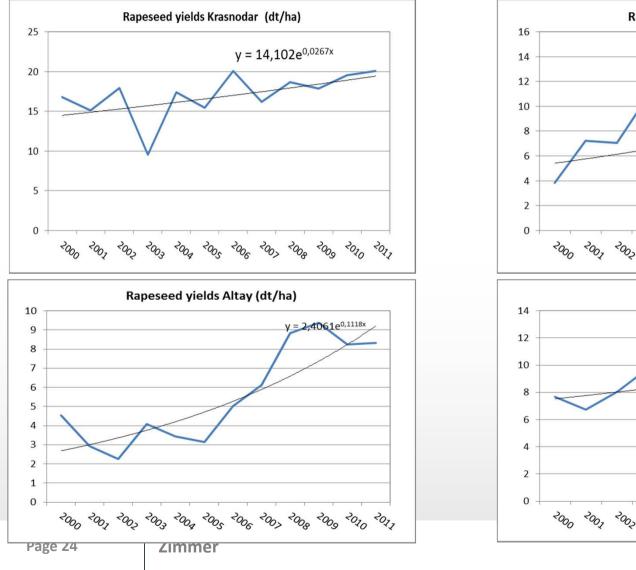
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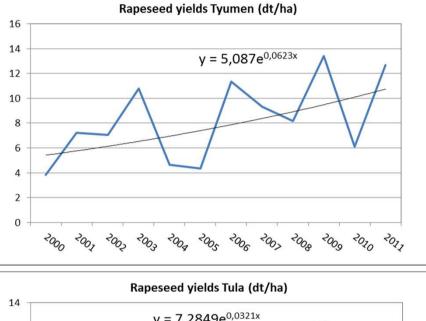
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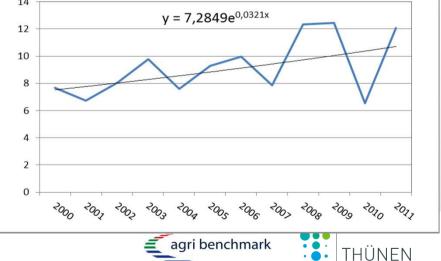


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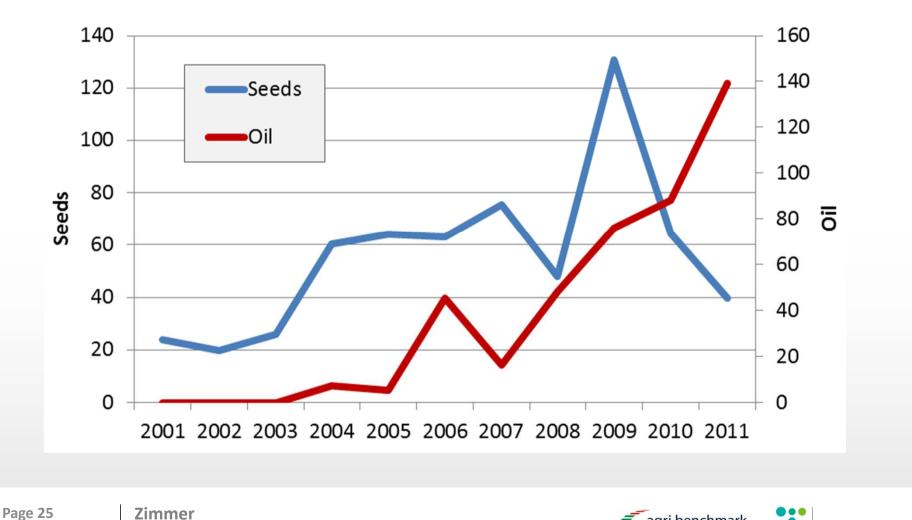
## **Evolution of rapeseed yields in key Russian regions**





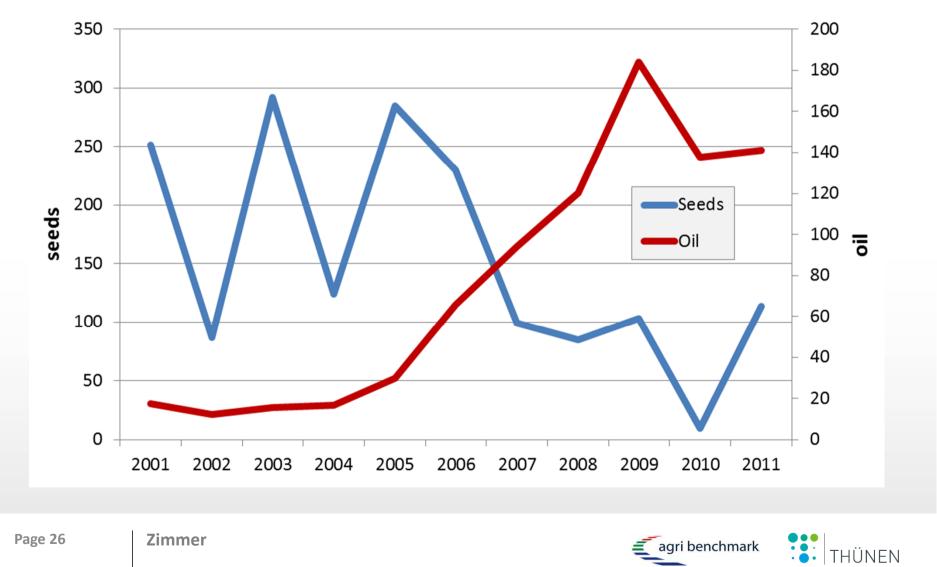


#### **Evolution of Russian rapeseed exports** (in 1,000 t)





#### **Evolution of Russian sunflower exports** (in 1,000 t)



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